



# **Financial Statements**

June 30, 2022 and 2021



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## **Independent Auditor's Report**

To the Board of Directors Children's Aid Society Southern Pennsylvania District -Church of the Brethren New Oxford, Pennsylvania

#### **Report on the Audit of the Financial Statements**

#### Opinion

We have audited the financial statements of Children's Aid Society Southern Pennsylvania District - Church of the Brethren (the Organization), which comprise the statement of financial position as of June 30, 2022, the related statements of activities, functional expenses - by natural classification, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as of June 30, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Other Matter - Prior Year Financial Statements**

The financial statements of Children's Aid Society, Southern Pennsylvania District - Church of the Brethren, as of and for the year ended June 30, 2021, were audited by other auditors, whose report, dated October 21, 2021, expressed an unmodified opinion on those financial statements.

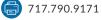
#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

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#### **Responsibilities of Management for the Financial Statements (continued)**

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance, and; therefore, is not a guarantee that an audit conducted in accordance with will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Mechanicsburg, Pennsylvania October 27, 2022

Statement of Financial Position

|   | June 30, |           |    |           |
|---|----------|-----------|----|-----------|
|   |          | 2022      |    | 2021      |
| Assets  |          |           |    |           |
| Current Assets                                    |          |           |    |           |
| Cash and cash equivalents                         | \$       | 52,741    | \$ | 222,173   |
| Cash and cash equivalents - restricted            |          | 137,327   |    | 44,486    |
| Restricted investments - certificates of deposit  |          | 1,304,073 |    | 1,199,457 |
| Investments                                       |          | 646,929   |    | 576,892   |
| Pledges receivable                                |          | 37,664    |    | 37,740    |
| Accounts receivable                               |          | 84,800    |    | 165,506   |
| Prepaid expenses                                  |          | 4,597     |    | 4,597     |
| Total Current Assets                              |          | 2,268,131 |    | 2,250,851 |
| Property and Equipment, Net                       |          | 708,838   |    | 569,593   |
| Other Assets                                      |          |           |    |           |
| Beneficial interest in perpetual trusts           |          | 689,306   |    | 834,288   |
| Endowment Funds<br>Investments                    |          | 330,903   |    | 371,130   |
| Beneficial interest in community foundation funds |          | 361,831   |    | 386,644   |
| Cash value of life insurance                      |          | 21,005    |    | 20,206    |
| Total Other Assets                                |          | 1,403,045 |    | 1,612,268 |
| Total Assets                                      | \$       | 4,380,014 | \$ | 4,432,712 |

Statement of Financial Position (continued)

|   | June 30, |           |    |           |
|---|----------|-----------|----|-----------|
|   |          | 2022      |    | 2021      |
| Liabilities and Net Assets                      |          |           |    |           |
| Current Liabilities                             |          |           |    |           |
| Current portion of obligations under trust and  |          |           |    |           |
| annuity agreements                              | \$       | 607       | \$ | 607       |
| Accounts payable                                |          | 37,515    |    | 75,045    |
| Accrued expenses                                |          | 57,038    |    | 62,613    |
| Deferred revenue                                |          | 12,709    |    | 1,670     |
| Amount held for others                          |          | 4,670     |    | 4,669     |
| Paycheck Protection Program loan                |          | -         |    | 234,480   |
| Total Current Liabilities                       |          | 112,539   |    | 379,084   |
| Obligations Under Trust and Annuity Agreements, |          |           |    |           |
| net of current portion                          |          | 5,940     |    | 6,287     |
| Total Liabilities                               |          | 118,479   |    | 385,371   |
| Net Assets                                      |          |           |    |           |
| Without donor restrictions                      |          |           |    |           |
| Undesignated                                    |          | 1,227,182 |    | 997,677   |
| Board designated                                |          | 433,243   |    | 498,283   |
| With donor restrictions                         |          | 2,601,110 |    | 2,551,381 |
| Total Net Assets                                |          | 4,261,535 |    | 4,047,341 |
| Total Liabilities and Net Assets                | \$       | 4,380,014 | \$ | 4,432,712 |

#### Southern Pennsylvania District - Church of the Brethren

Statement of Activities Year Ended June 30, 2022

|   | Without Donor<br>Restrictions |           | With Donor<br>Restrictions |           | <br>Total       |
|---|-------------------------------|-----------|----------------------------|-----------|-----------------|
| Support and Revenues                              |                               |           |                            |           |                 |
| Program service revenue                           | \$                            | 746,972   | \$                         | -         | \$<br>746,972   |
| Contributions                                     |                               | 306,039   |                            | 642,802   | 948,841         |
| In-kind contributions                             |                               | 173,990   |                            | -         | 173,990         |
| Grants  |                               | 45,877    |                            | 81,716    | 127,593         |
| Fundraising - net of direct costs                 |                               | 99,067    |                            | -         | 99,067          |
| Net investment income (loss)                      |                               | (86,873)  |                            | 346       | (86,527)        |
| Change in beneficial interest in perpetual trusts |                               | -         |                            | (144,982) | (144,982)       |
| Change in beneficial interest in community        |                               |           |                            |           |                 |
| foundation funds                                  |                               | (24,813)  |                            | -         | (24,813)        |
| Other income                                      |                               | 4,554     |                            | -         | 4,554           |
| Paycheck Protection Program loan forgiveness      |                               | 234,480   |                            | -         | 234,480         |
| Net assets released from restrictions             |                               | 530,153   |                            | (530,153) | <br>-           |
| Total Support and Revenues                        |                               | 2,029,446 |                            | 49,729    | <br>2,079,175   |
| Expenses  |                               |           |                            |           |                 |
| Program services                                  |                               | 1,477,422 |                            | -         | 1,477,422       |
| Management and general                            |                               | 272,736   |                            | -         | 272,736         |
| Fundraising                                       |                               | 114,823   |                            | -         | <br>114,823     |
| Total Expenses                                    |                               | 1,864,981 |                            | -         | <br>1,864,981   |
| Change in Net Assets                              |                               | 164,465   |                            | 49,729    | <br>214,194     |
| Net Assets at Beginning of Year                   |                               | 1,495,960 |                            | 2,551,381 | <br>4,047,341   |
| Net Assets at End of Year                         | \$                            | 1,660,425 | \$                         | 2,601,110 | \$<br>4,261,535 |

### Southern Pennsylvania District - Church of the Brethren

Statement of Activities (continued) Year Ended June 30, 2021

|   | Without Donor<br>Restrictions |           | With Donor<br>Restrictions |           | <br>Total       |
|---|-------------------------------|-----------|----------------------------|-----------|-----------------|
| Support and Revenues                              |                               |           |                            |           |                 |
| Program service revenue                           | \$                            | 782,122   | \$                         | -         | \$<br>782,122   |
| Contributions                                     |                               | 323,041   |                            | 431,441   | 754,482         |
| In-kind contributions                             |                               | 9,510     |                            | -         | 9,510           |
| Grants  |                               | 95,148    |                            | 197,340   | 292,488         |
| Fundraising - net of direct costs                 |                               | 122,202   |                            | -         | 122,202         |
| Net investment income                             |                               | 248,907   |                            | 4,916     | 253,823         |
| Change in beneficial interest in perpetual trusts |                               | -         |                            | 103,899   | 103,899         |
| Change in beneficial interest in community        |                               |           |                            |           |                 |
| foundation funds                                  |                               | 90,039    |                            | -         | 90,039          |
| Other income                                      |                               | 10,657    |                            | -         | 10,657          |
| Paycheck Protection Program loan forgiveness      |                               | 234,630   |                            | -         | 234,630         |
| Net assets released from restrictions             |                               | 235,189   |                            | (235,189) | <br>-           |
| Total Support and Revenues                        |                               | 2,151,445 |                            | 502,407   | <br>2,653,852   |
| Expenses  |                               |           |                            |           |                 |
| Program services                                  |                               | 1,348,701 |                            | -         | 1,348,701       |
| Management and general                            |                               | 228,383   |                            | -         | 228,383         |
| Fundraising                                       |                               | 96,865    |                            | -         | <br>96,865      |
| Total Expenses                                    |                               | 1,673,949 |                            | -         | <br>1,673,949   |
| Change in Net Assets                              |                               | 477,496   |                            | 502,407   | 979,903         |
| Net Assets at Beginning of Year                   |                               | 1,018,464 |                            | 2,048,974 | <br>3,067,438   |
| Net Assets at End of Year                         | \$                            | 1,495,960 | \$                         | 2,551,381 | \$<br>4,047,341 |

## **Children's Aid Society** Southern Pennsylvania District - Church of the Brethren Statement of Functional Expenses - by Natural Classification

Year ended June 30, 2022

|  |                 |    | Supportin | g Serv | ices    |                 |
|--|-----------------|----|-----------|--------|---------|-----------------|
|  | Program         | Ма | nagement  |        | Fund-   |                 |
|  | <br>Services    | an | d General |        | Raising | <br>Total       |
| Salaries and wages                     | \$<br>1,000,185 | \$ | 102,643   | \$     | 90,881  | \$<br>1,193,709 |
| Payroll taxes                          | 73,255          |    | 9,203     |        | 6,354   | 88,812          |
| Employee benefits                      | 130,969         |    | 23,725    |        | 4,858   | 159,552         |
| Staff training and development         | 12,863          |    | 9,888     |        | 2,472   | 25,223          |
| Program services                       | 81,120          |    | 16,808    |        | 1,397   | 99,325          |
| Utilities                              | 30,043          |    | 6,224     |        | -       | 36,267          |
| Repairs and maintenance                | 33,390          |    | 5,618     |        | -       | 39,008          |
| Office supplies, postage, and printing | 4,824           |    | 7,599     |        | 7,580   | 20,003          |
| Equipment repairs and maintenance      | 7,877           |    | 2,611     |        | -       | 10,488          |
| Telephone                              | 9,367           |    | 2,138     |        | -       | 11,505          |
| Insurance                              | 16,800          |    | 8,745     |        | -       | 25,545          |
| Professional services                  | -               |    | 32,196    |        | -       | 32,196          |
| Advertising and promotions             | 1,025           |    | 3,799     |        | 1,193   | 6,017           |
| Bad debts                              | -               |    | 1,000     |        | -       | 1,000           |
| Miscellaneous                          | -               |    | 2,604     |        | 88      | 2,692           |
| Depreciation                           | <br>75,704      |    | 37,935    |        | -       | <br>113,639     |
|  | \$<br>1,477,422 | \$ | 272,736   | \$     | 114,823 | \$<br>1,864,981 |

## **Children's Aid Society** Southern Pennsylvania District - Church of the Brethren Statement of Functional Expenses - by Natural Classification (continued)

Year Ended June 30, 2021

|  |                     |                   |               | Supportin       | g Serv           | ices            |                           |
|--|---------------------|-------------------|---------------|-----------------|------------------|-----------------|---------------------------|
|  | Program<br>Services |                   | am Management |                 | Fund-<br>Raising |                 | <br>Total                 |
| Salaries and wages<br>Payroll taxes                                      | \$                  | 957,166<br>66,710 | \$            | 98,429<br>7,890 | \$               | 75,690<br>7,975 | \$<br>1,131,285<br>82,575 |
| Employee benefits<br>Staff training and development                      |                     | 103,209<br>16,010 |               | 5,203<br>6,870  |                  | 3,124<br>1,245  | 111,536<br>24,125         |
| Program services<br>Utilities  |                     | 72,279<br>24,339  |               | 16,662<br>4,915 |                  | 1,718           | 90,659<br>29,254          |
| Repairs and maintenance  |                     | 33,743            |               | 13,967          |                  | -               | 47,710                    |
| Office supplies, postage, and printing Equipment repairs and maintenance |                     | 8,393<br>5,330    |               | 3,421<br>3,524  |                  | 7,113<br>-      | 18,927<br>8,854           |
| Telephone<br>Insurance   |                     | 8,516<br>15,919   |               | 2,645<br>7,802  |                  | -               | 11,161<br>23,721          |
| Professional services<br>Advertising and promotions                      |                     | 7,593<br>1,124    |               | 36,604<br>4,556 |                  | -               | 44,197<br>5,680           |
| Bad debts<br>Miscellaneous   |                     | -<br>375          |               | 66<br>2,542     |                  | -               | 66<br>2,917               |
| Depreciation   |                     | 27,995            |               | 13,287          |                  | -               | <br>41,282                |
|  | \$                  | 1,348,701         | \$            | 228,383         | \$               | 96,865          | \$<br>1,673,949           |

Statement of Cash Flows

|  | Years Ended June 30, |           |    |           |
|--|----------------------|-----------|----|-----------|
|  | _                    | 2022      |    | 2021      |
|  |                      |           |    |           |
| Cash Flows from Operating Activities                         |                      |           |    |           |
| Change in net assets   | \$                   | 214,194   | \$ | 979,903   |
| Adjustments to reconcile change in net assets to net         |                      |           |    |           |
| cash provided by operating activities                        |                      |           |    |           |
| Depreciation   |                      | 113,639   |    | 41,282    |
| Forgiveness of Paycheck Protection Program loan              |                      | (234,480) |    | (234,630) |
| In-kind contributions - donated securities                   |                      | (173,990) |    | (5,280)   |
| Net realized and unrealized (gains) losses on investments    |                      | 169,715   |    | (187,643) |
| Change in beneficial interest in community foundation funds  |                      | 24,813    |    | (90,039)  |
| Change in beneficial interest in perpetual trusts            |                      | 144,982   |    | (103,899) |
| Change in values of charitable remainder trusts              |                      | -         |    | 8,879     |
| Change in values of cash value of life insurance             |                      | (799)     |    | (776)     |
| Change in assets and liabilities                             |                      | (100)     |    | (         |
| (Increase) decrease in assets                                |                      |           |    |           |
| Pledges receivable   |                      | 76        |    | 769       |
| 5  |                      |           |    |           |
| Accounts receivable  |                      | 80,706    |    | (103,743) |
| Increase (decrease) in liabilities                           |                      | (07 500)  |    | 54 000    |
| Accounts payable   |                      | (37,530)  |    | 51,000    |
| Accrued expenses   |                      | (5,575)   |    | (42,858)  |
| Deferred revenue   |                      | 11,039    |    | (645)     |
| Amount held for others                                       |                      | 1         |    | (81,603)  |
| Net Cash Provided by Operating Activities                    |                      | 306,791   |    | 230,717   |
| Cash Flows from Investing Activities                         |                      |           |    |           |
| Purchase of restricted investments - certificates of deposit |                      | (104,616) |    | (365,336) |
| Net purchases of investments                                 |                      | (25,535)  |    | (17,065)  |
| •  |                      |           |    |           |
| Purchases of property and equipment                          |                      | (252,884) |    | (65,046)  |
| Net Cash Used in Investing Activities                        |                      | (383,035) |    | (447,447) |
| Cash Flows from Financing Activities                         |                      |           |    |           |
| Proceeds from Paycheck Protection Program loan               |                      | -         |    | 234,480   |
| Repayments of obligations under trust and annuity agreements |                      | (347)     |    | (590)     |
|  | -                    | (0.1.)    |    | (000)     |
| Net Cash Provided by (Used in) Investing Activities          |                      | (347)     |    | 233,890   |
| Net Change in Cash, Cash Equivalents,                        |                      |           |    |           |
| and Restricted Cash  |                      | (76,591)  |    | 17,160    |
| Cash, Cash Equivalents, and Restricted Cash                  |                      |           |    |           |
| at Beginning of Year   |                      | 266,659   |    | 249,499   |
|  |                      | ,         |    | ,         |
| Cash, Cash Equivalents, and Restricted Cash                  |                      |           |    |           |
| at End of Year   | \$                   | 190,068   | \$ | 266,659   |
|  |                      |           |    |           |

Statement of Cash Flows (continued)

|  |    | Years Ended June 30,<br>2022 2021 |    |         |  |  |
|--|----|-----------------------------------|----|---------|--|--|
|  |    | 2022                              |    | 2021    |  |  |
| Cash and Cash Equivalents is Comprised of the Following<br>on the Statement of Financial Position<br>Cash and cash equivalents, unrestricted | \$ | 52.741                            | \$ | 222,173 |  |  |
| Cash and cash equivalents, restricted  | φ  | 137,327                           | φ  | 44,486  |  |  |
|  | \$ | 190,068                           | \$ | 266,659 |  |  |

#### Note 1 - Nature of Operations

Children's Aid Society, Southern Pennsylvania District - Church of the Brethren (the Organization) was established in 1913, and incorporated under the nonprofit laws of the Commonwealth of Pennsylvania in 1923. The Organization operates programs for children and their families in stressful situations, including counseling; parenting education services; and short-term, crisis nursery-respite care.

#### Note 2 - Summary of Significant Accounting Policies

A summary of the significant accounting policies consistently applied in the preparation of the accompanying financial statements follows.

#### Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP).

#### Basis of Presentation

The Organization follows Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, *Not-for-Profit Entities - Presentation of Financial Statements*. Under FASB ASC 958, the Organization is required to report information regarding its financial position and activities according to two classes of assets: net assets without donor restrictions and net assets with donor restrictions. Net assets are classified as follows:

Net assets without donor restrictions - Net assets that are not subject to donor-imposed restrictions.

Net assets with donor restrictions - Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

#### Cash and Cash Equivalents

The Organization considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

#### Accounts Receivable

Accounts receivable consist of amounts due from individuals and third-party payers for counseling services. Payments are expected within 30 days from the dates on which services are provided. Outstanding balances are non-interest bearing. Accounts receivable for counseling services are recorded net of an allowance for expected losses when necessary. The allowance is estimated from historical performance and projections of trends. On June 30, 2022 and 2021, there were no allowances for doubtful accounts.

#### Note 2 - Summary of Significant Accounting Policies (continued)

#### Pledges Receivable

Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable values as pledges receivable. Unconditional promises to give that are expected to be collected in future years are recorded at the present values of their estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Conditional promises to give are not included as support until conditions are substantially met.

#### Investments

Investments in debt securities, equity securities, and mutual funds with readily determinable fair value, based on quoted prices from national exchanges.

Investment income and/or loss (including interest, dividends, and gains and losses on investments) are included in the statements of activities as increases or decreases in net assets without donor restrictions, unless the income or loss is restricted by donor or law. Dividend income is recorded based upon the ex-dividend date; interest income is recorded as earned on an accrual basis. Changes in fair values are reported as investment gains (losses) in the periods of change. Realized gains and losses on sales of investments are determined on the specific-identification basis.

All investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and such changes could materially affect the amounts reported in the financial statements.

#### Property and Equipment

Property and equipment greater than \$3,000 are stated at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. Upon retirement or sale, the costs and accumulated depreciation of such assets are removed from the accounts, and any resulting gains or losses are included in changes in net assets. Expenditures for maintenance and repairs which neither materially add to the value of the property, nor appreciably prolong estimated useful lives are charged to expense as incurred.

#### Long-Lived Assets

Long-lived assets are reviewed for impairment whenever events or circumstances indicate that the carrying amount of the assets may not be recoverable. An asset is considered to be impaired when the undiscounted estimated net cash flows to be generated by the asset are less than the carrying amount. The impairment recognized is the amount by which the carrying amount exceeds the fair value of the impaired asset. Fair value estimates are based on assumptions concerning the amount and timing of estimated future cash flows and discount rates reflecting varying degrees of perceived risk. Management has concluded that no impairment adjustments were required during 2022 and 2021.

#### Note 2 - Summary of Significant Accounting Policies (continued)

#### Charitable Remainder Trusts

Gifts received under the terms of trust or other arrangements in which the Organization has a beneficial interest but is not the sole beneficiary are accounted for as split-interest agreements. Such agreements include perpetual trusts held by third-parties and charitable gift annuities. The time periods covered by these agreements are expressed either as specific numbers of years (or in perpetuity), or as the remaining life or lives of an individual or individuals designated by the donor.

Under such arrangements, the assets are invested and administered by the Organization, a trustee, or a fiscal agent, and distributions are made to beneficiaries during the terms of the agreements. At the end of the said terms, the remaining assets covered by the agreements are either distributed to or retained by either the Organization or other beneficiaries.

In the absence of donor-imposed conditions, the Organization recognizes contribution revenue and related assets and liabilities when irrevocable, split-interest agreements naming the Organization as trustee or fiscal agent are executed, or when the Organization is notified of the agreements' existences, as in cases in which unrelated third-parties (such as banks) act as trustees.

Contribution revenue recognized under split-interest agreements is classified as an increase in net assets with donor restrictions or net assets without donor restrictions based upon the donors' instructions in the underlying agreements. During the terms of the agreements, changes in the values of split-interest agreements are recognized in the statement of activities and are classified as with donor restrictions or without donor restrictions based upon the classifications when contributions were initially recognized. Upon terminations of the agreements, asset and liability accounts related to the split-interest agreements are closed, and any remaining amounts are recognized in the statement of activities and are classified in the appropriate net asset

#### **Endowment Funds**

The Organization is the beneficiary of certain endowment funds, including those established by the Organization on its own behalf and a donor-restricted endowment fund. Net assets associated with endowment funds are classified and reported based upon the existence or absence of donor-imposed restrictions.

The Organization classifies as net assets with donor restrictions the original values of gifts donated to the donor-restricted endowment fund. Investment income from the donor-restricted endowment fund is without donor restrictions and available to support the operations of the Organization. Net appreciation on the donor-restricted endowment fund is reported as a change in net assets without donor restrictions.

#### Note 2 - Summary of Significant Accounting Policies (continued)

#### **Endowment Funds (continued)**

The Organization has established community foundation endowment funds to provide endowments for the benefit of each of its counseling centers. Under these arrangements, the Organization has transferred assets to a third-party recipient and has specified itself as the beneficiary. This type of transfer is considered reciprocal in nature, and thus, does not represent either a contribution to the third-party recipient or an equity transaction. Under these arrangements, the third-party recipient has retained variance power over contributions received from other donors. Variance power provides the third-party recipient with the discretion to redirect contributions to the benefit of a beneficiary other than that named by the donor. As a result, the Organization does not recognize such contributions until such time as a distribution is received or is unconditionally promised by the third-party recipient. Changes in beneficial interest in community foundation funds is recognized as a change in net assets without donor restrictions.

#### Amount Held for Others

Amount held for others represents cash the Organization holds as an agent for other entities.

#### Support and Revenue

Program service revenue is recognized when the services are performed. Services provided under government grants are based upon fees for individual units of service, up to a pre-approved aggregate amount per an annual contract, plus any subsequent funding. Services billed to third-party payers are reported net of contractual allowances based on negotiated rates. Services provided to uninsured clients are billed at standard rates.

Contributions received and unconditional promises to give are measured at their fair values and are reported as increases in net assets. The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets, or if they are designated as support for future periods. When a donor restriction expires; that is, when stipulated, time restrictions end or purpose restrictions are accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Donor-restricted contributions, the restrictions of which are met in the same reporting period, are reported as support without donor restrictions. Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend have been substantially met.

The Organization reports gifts of materials and equipment as support without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

#### Note 2 - Summary of Significant Accounting Policies (continued)

#### Support and Revenue (continued)

The Organization receives a significant portion of its support under grants from government agencies as discussed in Note 16. A significant reduction in the level of government revenue could have an adverse effect on the Organization's activities.

Revenue from fundraising activities or special events, which are not recurring, major or central activities of the Organization, is reported in the statements of activities, net of direct costs.

#### Donated or Contributed Investments, Services or Materials

Donated or contributed investments, services, or materials meeting the criteria for recognition, are reflected in the financial statements as in-kind contributions at their estimated value on the date of receipt. Contributed professional services are recognized if the services received (a) create or enhance long-lived assets or (b) require specialized skills, which are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. Contributions of tangible assets are recognized at the fair value when received.

#### Advertising and Promotions

The Organization expenses advertising and promotions costs as incurred.

#### Use of Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and the disclosure of contingent assets and liabilities, if any, at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### Functional Expenses Allocation - by Natural Classification

The costs of providing the Organization's program and supporting services have been summarized on a functional basis in the statement of functional expenses - by natural classification. Accordingly, certain costs have been allocated among the program and supporting services benefited. Supporting services consist of management and general, and fund-raising expenses. Expenses are generally allocated on the basis of estimates of time and effort.

Expenses that can be identified with a specific program or support service are charged directly to that program or support service. Costs common to multiple functions have been allocated among the various functions benefitted using a reasonable allocation that is consistently applied. Expenses are generally allocated on the basis of estimated time and effort or the basis of square footage.

#### Note 2 - Summary of Significant Accounting Policies (continued)

#### Income Taxes

The Organization is exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code. Consequently, the Organization will not incur any liability for Federal income tax, except for tax arising from unrelated business income.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Organization, including whether the entity is exempt from income taxes. Management evaluated the tax positions taken and concluded that the Organization had taken no uncertain tax positions that require recognition or disclosure in the financial statements. Therefore, no provision or liability for income taxes has been included in the financial statements. With few exceptions, the Organization is no longer subject to income tax examinations by the U.S. Federal, state, or local authorities for years ending prior to 2019.

#### New Accounting Pronouncement

In September 2020, the FASB issued Accounting Standards Update (ASU) 2020-07, *Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*, which requires not-for-profit entities to present contributed nonfinancial assets as a separate line item in the statement of activities, apart from contributions of cash and other financial assets. Also, this ASU requires disclosure of a disaggregation of the amount of contributed nonfinancial assets by category that depicts the type of contributed nonfinancial assets. The amendments in this standard are to be applied on a retrospective basis and are effective for annual periods beginning after June 15, 2021, and interim periods within annual periods beginning after June 15, 2022. During the year ended June 30, 2022, the Organization implemented the provisions of this standard.

#### **Recent Accounting Pronouncement**

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842), and subsequently amended in ASU 2019-10 and ASU 2020-05. The guidance in these ASUs supersedes the leasing guidance in Topic 840, Leases, which sets out the principles for the recognition, measurement, presentation, and disclosure of leases for both parties to a contract (i.e. lessees and lessors). The new standard requires lessees to apply a dual approach, classifying leases as either finance or operating leases, based on the principle of whether or not the lease is effectively a financed purchase by the lessee. This classification will determine whether lease expense is recognized based on an effective interest method or on a straight-line basis over the term of the lease, respectively. A lessee is also required to record a right-of-use asset and a lease liability for all leases with a term of greater than 12 months regardless of their classification. Leases with a term of 12 months or less will be accounted for similar to existing guidance for operating leases today. The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales-type leases, direct financing leases, and operating leases. The new standard is effective for privately held companies for fiscal years beginning after December 15, 2021, including interim periods within fiscal years beginning after December 15, 2022.

The Organization is currently evaluating the impact of the pending adoption of the new standard on the financial statements.

Notes to Financial Statements June 30, 2022 and 2021

#### Note 3 - Liquidity and Availability

Financial assets available for general expenditure; that is, without donor or other restrictions limiting their use; within one year of statement of financial position date, comprise the following at June 30:

|   | 2020   | <br>2021  |
|---|--|---|
| Cash, cash equivalents, and restricted cash<br>Restricted investments - certificate of deposit<br>Investments<br>Pledges receivable<br>Accounts receivable<br>Beneficial interest in perpetual trusts<br>Endowment funds<br>Investments<br>Beneficial interest in community foundation funds<br>Cash value of life insurance                  | \$<br>190,068<br>1,304,073<br>646,929<br>37,664<br>84,800<br>689,306<br>330,903<br>361,831<br>21,005 | \$<br>266,659<br>1,199,457<br>576,892<br>37,740<br>165,506<br>834,288<br>371,130<br>386,644<br>20,206 |
| Total Financial Assets  | <br>3,666,579  | <br>3,858,522   |
| Amounts that are internally designated or externally<br>restricted<br>Subject to expenditure for specified purposes<br>Subject to the passage of time<br>Beneficial interest in perpetual trusts<br>Donor-restricted, endowment funds<br>Board designated portion of endowment fund<br>Cash value of life insurance<br>Amount held for others | <br>(1,626,761)<br>(37,664)<br>(689,306)<br>(259,491)<br>(433,243)<br>(21,005)<br>(4,670)            | <br>(1,399,656)<br>(37,740)<br>(834,288)<br>(259,491)<br>(498,283)<br>(20,206)<br>(4,669)             |
| Financial Assets not Available to be used Within<br>One Year<br>Financial Assets Available to Meet Cash   | <br>(3,072,140)  | <br>(3,054,333)   |
| Needs for General Expenditures Within<br>One year   | \$<br>594,439  | \$<br>804,189   |

The Organization is funded in part by contributions from donors that contain restrictions. Those restrictions require that resources be used for certain purposes or in future periods. Board designated net assets represent endowment funds and agency accounts with community foundations established by the Organization's Board of Directors, for future use. However, these reserves may be available currently if necessary.

The Organization maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Organization manages its cash available to meet general expenditures following these guiding principles:

• Operating with a prudent range of financial soundness and stability;

Notes to Financial Statements June 30, 2022 and 2021

#### Note 3 - Liquidity and Availability (continued)

- Sustaining adequate liquid assets; and
- Maintaining a \$250,000 line of credit (see Note 10).

#### Note 4 - Fair Value Measurements

FASB ASC 820, *Fair Value Measurements and Disclosures*, provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.
- Level 2 Inputs to the valuation methodology include other significant observable inputs such as:
  - Quoted prices for similar assets or liabilities in active markets;
  - Quoted prices for identical or similar assets or liabilities in inactive markets;
  - Inputs other than quoted prices that are observable for the asset or liability; and
  - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. Valuation techniques need to maximize the use of observable inputs and minimize the use of unobservable inputs.

#### Note 4 - Fair Value Measurements (continued)

The following are descriptions of the valuation methodologies and inputs used for assets and liabilities measured at fair value on a recurring basis and recognized in the accompanying statement of financial position, as well as general classification of such assets and liabilities pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the year ended June 30, 2022.

#### Money Market Funds

Money market funds are based on closing market prices for the identical security reported in active markets.

#### Fixed Income (Bond) Funds

Bond funds, other than money market instruments, are generally valued at the most recent bid prices of equivalent quoted yields for such securities (or those of comparable maturities, qualities and types).

#### Equity (Stock) Funds

Equity funds listed or traded on any national market or exchange are valued at the last sales prices as of the close of the exchange on which such securities are traded.

#### **Certificates of Deposit**

Certificate of deposit approximate fair value, based on estimates using current market rates offered for deposits with similar remaining maturities.

#### Perpetual Trusts

Fair values of beneficial interests in perpetual trusts are based on percentages ownership of respective trust assets and on the values of trust assets reported to the Organization by trustees.

#### **Beneficial Interest in Community Foundation Funds**

Fair values of beneficial interests in community foundation funds are based on the values of trust assets reported to the Organization by the community foundations.

Notes to Financial Statements June 30, 2022 and 2021

### Note 4 - Fair Value Measurements (continued)

The following tables set forth, by level within the fair value hierarchy, the Organization's financial assets at fair value as of June 30:

|  |              |   | Fair Va | alue Measurem   | nent at | June 30, 2022        |                 |
|--|--------------|---|---------|---|---------|----------------------|-----------------|
|  | Activ<br>for | ed Prices in<br>/e Markets<br>Identical<br>Assets<br>Level 1) | 0       | Significant Significar<br>Observable Unobserval<br>Inputs Inputs<br>(Level 2) (Level 3) |         | observable<br>Inputs | <br>Total       |
| Investments  |              |   |         |   |         |                      |                 |
| Money markets<br>Fixed income                            | \$           | 15,070  | \$      | -   | \$      | -                    | \$<br>15,070    |
| securities   |              | 305,193   |         | -   |         | -                    | 305,193         |
| Equity securities  |              | 326,666   |         | -   |         | -                    | 326,666         |
| Perpetual trusts   |              | -   |         | -   |         | 689,306              | 689,306         |
| Endowment funds  |              |   |         |   |         |                      |                 |
| Money markets<br>Fixed income                            |              | 2,918   |         | -   |         | -                    | 2,918           |
| securities   |              | 100,924   |         | -   |         | -                    | 100,924         |
| Equity securities<br>Beneficial interest in<br>community |              | 227,061   |         | -   |         | -                    | 227,061         |
| foundation funds<br>Restricted investments -             |              | -   |         | -   |         | 361,831              | 361,831         |
| certificates of deposit                                  |              | -   |         | 1,304,073   |         | -                    | <br>1,304,073   |
|  | \$           | 977,832   | \$      | 1,304,073   | \$      | 1,051,137            | \$<br>3,333,042 |
|  |              |   | Fair Va | alue Measurem   | nent at | June 30, 2021        |                 |
| Investments  |              |   |         |   |         |                      |                 |
| Money markets<br>Fixed income                            | \$           | 6,609   | \$      | -   | \$      | -                    | \$<br>6,609     |
| securities   |              | 184,897   |         | -   |         | -                    | 184,897         |
| Equity securities  |              | 385,386   |         | -   |         | -                    | 385,386         |
| Perpetual trusts   |              | -   |         | -   |         | 834,288              | 834,288         |
| Endowment funds  |              |   |         |   |         |                      |                 |
| Money markets  |              | 3,221   |         | -   |         | -                    | 3,221           |
| Fixed income<br>securities                               |              | 118,014   |         | _   |         | -                    | 118,014         |
| Equity securities  |              | 249,895   |         | -   |         | -                    | 249,895         |
| Beneficial interest in community                         |              | 210,000   |         |   |         |                      | 210,000         |
| foundation funds<br>Restricted investments -             |              | -   |         | -   |         | 386,644              | 386,644         |
| certificates of deposit                                  |              |   |         | 1,199,457   |         |                      | <br>1,199,457   |
|  |              |   |         |   |         |                      |                 |

Notes to Financial Statements June 30, 2022 and 2021

#### Note 5 - Pledges Receivable

Included in pledges receivable are the following unconditional promises to give:

|  | <br>2022              |    | 2021            |
|--|-----------------------|----|-----------------|
| United Way of York County<br>United Way of Franklin County | \$<br>36,000<br>1,664 | \$ | 36,000<br>1,740 |
|  | \$<br>37,664          | \$ | 37,740          |

Pledges receivable are included in net assets with donor restrictions.

#### Note 6 - Property and Equipment

Property and equipment are as follows at June 30:

|                               | 2022 |           | 2021     |           |
|-------------------------------|------|-----------|----------|-----------|
| Land                          | \$   | 10,000    | \$       | 10,000    |
| Building and improvements     |      | 1,143,404 |          | 1,060,346 |
| Office equipment              |      | 99,436    |          | 94,782    |
| Furniture and fixtures        |      | 57,231    |          | 57,231    |
|                               |      |           |          |           |
|                               |      | 1,310,071 |          | 1,222,359 |
| Less accumulated depreciation |      | (861,452) |          | (747,812) |
|                               |      |           |          |           |
|                               |      | 448,619   |          | 474,547   |
|                               |      |           |          | ,         |
| Construction in progress      |      | 260,219   |          | 95,046    |
| 1 5                           |      |           |          | · )       |
|                               | \$   | 708,838   | \$       | 569,593   |
|                               |      | ,         | <u> </u> | ,         |

Depreciation expense was \$113,639 in 2022 and \$41,282 in 2021.

#### Note 7 - Beneficial Interest in Perpetual Trusts

The Organization is the beneficiary of several perpetual trusts, which are administered by third-party trustees. Under the terms of these arrangements, the Organization has the irrevocable right to receive the income earned on the trust assets in perpetuity, but the Organization will never receive the assets held in trust. None of the underlying trust agreements place any restrictions on the use of the income. The Organization has recorded its beneficial interest in these trusts at fair values of the trusts are reported as investment income without donor restrictions. Increases and decreases in the fair values of the trusts' assets totaled \$689,306 and \$834,288 at June 30, 2022 and 2021, respectively. Income from the perpetual trusts for the years ended June 30, consists of the following:

|   | <br>2022                  | <br>2021                |
|---|---------------------------|-------------------------|
| Distribution from beneficial interest in perpetual trust<br>Change in value of perpetual trusts | \$<br>32,744<br>(144,982) | \$<br>27,253<br>103,899 |

#### Note 8 - Endowment Funds

The Organization's endowment funds at June 30, consist of the following:

|   | 2022 |                    | 2021 |                    |
|---|------|--------------------|------|--------------------|
| York Foundation - The Lehman Center<br>York Foundation - The Nicarry Center<br>The Foundation for Enhancing Communities - The | \$   | 137,680<br>134,532 | \$   | 154,295<br>150,767 |
| Frances Leiter Center   |      | 88,512             |      | 80,377             |
| Adams County Community Foundation   |      | 1,107              |      | 1,205              |
|   |      | 361,831            |      | 386,644            |
| Board designated and donor-restricted endowment funds   |      | 330,903            |      | 371,130            |
| Total Endowment Funds   | \$   | 692,734            | \$   | 757,774            |

Amounts held in board designated and community foundation endowment funds are invested as part of the Foundations' general portfolios. Investments are diversified among issuers. During the years ended June 30, 2022 and 2021, the Organization made no transfers to its community foundation endowment funds.

Amounts held in board designated and donor-restricted endowment funds are invested in debt and equity securities and mutual funds. The investments are diversified among issuers and managed by commercial financial institutions. A portion of the donor-restricted endowment funds is invested with the Organization's general investment portfolio (see Note 4). Investment income is without donor restrictions.

#### Note 8 - Endowment Funds (continued)

The York Foundation makes annual distributions to the Organization based upon a spending policy of 4.50% of the average market value of the endowment funds' assets over the 12 preceding calendar quarters. The Foundation for Enhancing Communities distributes the actual, investment earnings of the fund's assets. The Adams County Community Foundation will make distributions once the fund grows to \$10,000.

#### Interpretation of Relevant Law

The Board of Directors of the Organization has interpreted the relevant state law as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment fund absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as net assets with donor restrictions (a) the original value of gifts donated to the perpetual endowment, (b) the original value of subsequent gifts to the perpetual endowment, and (c) accumulations to the perpetual endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. Unless specifically defined by a donor-restricted endowment fund required by donor stipulation, the Organization considers the following factors in making a determination to accumulate or appropriate endowment funds:

- 1) The duration and preservation of the fund
- 2) The purpose of the donor-restricted endowment fund
- 3) General economic conditions
- 4) The possible effect of inflation and deflation
- 5) The expected total return from income and appreciation of investments
- 6) Other resources of the Organization
- 7) The investment policies of the Organization

The relevant state law has no requirement to restore permanent fund deficiencies and accounting standards provide that the generally accepted rule of reporting such deficiencies as net assets without donor restrictions should be applied only in the absences of donor stipulations or laws to the contrary. The Organization has interpreted state law to allow spending of the original principal with no requirement to restore fund deficiencies to the original value. As such, the Organization has no underwater endowments as of June 30, 2022 or 2021. Any fund deficiencies are reported as reductions to net assets with donor restrictions.

Notes to Financial Statements June 30, 2022 and 2021

#### Note 8 - Endowment Funds (continued)

The following schedule represents the endowment net asset composition by type of endowment fund as of June 30:

|  | Without Donor<br>Restrictions |         | 2022<br>With Donor<br>Restrictions |         | <br>Total     |
|--|-------------------------------|---------|------------------------------------|---------|---------------|
| Community foundation endowment funds<br>Board designated and donor-restricted<br>endowment funds | \$                            | 361,831 | \$                                 | -       | \$<br>361,831 |
| endowment runds  |                               | 71,412  |                                    | 259,491 | <br>330,903   |
| Total Endowment Net Assets   | \$                            | 433,243 | \$                                 | 259,491 | \$<br>692,734 |
|  | 1                             |         |                                    | 2021    |               |
| Community foundation endowment funds<br>Board designated and donor-restricted                    | \$                            | 386,644 | \$                                 | -       | \$<br>386,644 |
| endowment funds  |                               | 111,639 |                                    | 259,491 | <br>371,130   |
| Total Endowment Net Assets   | \$                            | 498,283 | \$                                 | 259,491 | \$<br>757,774 |

Changes in endowment funds by net asset composition for the years ended June 30:

|   | 2022<br>Without Donor With Donor<br>Restrictions Restrictions |                   |    | <br>Total |                       |
|---|---|-------------------|----|-----------|-----------------------|
| Endowment net assets, beginning of<br>year                | \$  | 498,283           | \$ | 259,491   | \$<br>757,774         |
| Investment return<br>Investment Income                    |   | 4,020             |    | -         | 4,020                 |
| Net appreciation (depreciation)<br>Realized<br>Unrealized |   | 7,759<br>(55,593) |    | -         | <br>7,759<br>(55,593) |
| Total investment return                                   |   | (43,814)          |    | -         | (43,814)              |
| Contributions   |   | -                 |    | -         | -                     |
| Appropriation of endowment assets for expenditures        |   | (14,302)          |    | -         | (14,302)              |
| Other changes<br>Investment fees                          |   | (6,924)           |    |           | <br>(6,924)           |
| Endowment net assets, end of year                         | \$  | 433,243           | \$ | 259,491   | \$<br>692,734         |

Notes to Financial Statements June 30, 2022 and 2021

#### Note 8 - Endowment Funds (continued)

|  | 2021                          |                  |    |                        |    |                  |  |
|--|-------------------------------|------------------|----|------------------------|----|------------------|--|
|  | Without Donor<br>Restrictions |                  |    | th Donor<br>strictions |    | Total            |  |
| Endowment net assets, beginning of<br>year         | \$                            | 343,571          | \$ | 259,491                | \$ | 603,062          |  |
| Investment return<br>Investment Income             |                               | 8,125            |    | -                      |    | 8,125            |  |
| Net appreciation<br>Realized<br>Unrealized         |                               | 3,751<br>149,619 |    | -                      |    | 3,751<br>149,619 |  |
| Total investment return                            |                               | 161,495          |    | -                      |    | 161,495          |  |
| Contributions                                      |                               | 1,131            |    | -                      |    | 1,131            |  |
| Appropriation of endowment assets for expenditures |                               | (2,222)          |    | -                      |    | (2,222)          |  |
| Other changes<br>Investment fees                   |                               | (5,692)          |    |                        |    | (5,692)          |  |
| Endowment net assets, end of year                  | \$                            | 498,283          | \$ | 259,491                | \$ | 757,774          |  |

#### Note 9 - Cash Value of Life Insurance

The Organization is the owner of a cash value life insurance policy on an individual. Premiums payable under the insurance policy are paid by the insured and recognized as contributions without donor restrictions by the Organization. The Organization will receive the policy's face value upon the death of the insured or the accumulated cash value upon the termination of the policy. The face value of the insurance policy was \$25,586. The accumulated cash value of the insurance policy was \$21,005 and \$20,206 at June 30, 2022 and 2021, respectively. Increases in the insurance policy's cash value are accounted for as investment income with donor restrictions. During the years ended June 30, 2022 and 2021, the increases in cash surrender value of the life insurance contract were \$799 and \$776, respectively.

#### Note 10 - Notes Payable - Line of Credit

The Organization has a \$250,000 line of credit agreement with Adams County National Bank (ACNB). Advances on the line are payable on demand and bear interest at the Wall Street Prime Rate plus 1.00%, with a floor of 4.25%; interest is payable monthly. Interest at June 30, 2022 was 5.75%. The line of credit is collateralized by the Organization's investment management account held by ACNB. As of June 30, 2022 and 2021, the Organization had no outstanding advances. There was no interest expense related to the line of credit for the years ended June 30, 2022 and 2021.

#### Note 11 - Paycheck Protection Program Loan and Advances

On March 27, 2020, Congress enacted the CARES Act which established the Paycheck Protection Program (the Program). The Program was created to assist small businesses in paying their employees and certain other expenses during the COVID-19 crisis. The Organization applied for a loan under the Program and received from its bank a loan in the amount of \$203,130 on April 15, 2020. On May 28, 2020, the Organization received an additional \$31,350 under the program. The loan was forgivable if the Organization met certain criteria as established under the Program. Any of the loan amount not forgiven under the Program would have been due in April 2022 with interest at 1.00%. Payments were deferred until the amount of forgiveness was determined; however, interest continued to accrue over this period. The loan was unsecured and did not require personal guarantees. The Organization applied for and was granted loan forgiveness from its bank. During the year ended June 30, 2021, paycheck protection program loan forgiveness revenue of \$234,630 was recorded.

On January 6, 2021, the U.S. Small Business Administration and the Department of the Treasury released interim final rules related to the expansion and extension of the Paycheck Protection Program (the Program) that was enacted on March 27, 2020 by the CARES Act. The Organization applied for and was granted a second loan under this program on February 1, 2021 in the amount of \$234,480. The loan was forgivable if the Organization met certain criteria as established under the Program. Any of the loan amount not forgiven under the Program would have been due in February 2026 with interest at 1.00%. Payments were deferred until the amounts of forgiveness were determined; however, interest continued to accrue over this period. The loan was granted loan forgiveness from its bank. During the year ended June 30, 2022, paycheck protection program loan forgiveness revenue of \$234,480 was recorded.

#### Note 12 - Obligations Under Trust and Annuity Agreements

The Organization has entered into agreements with a donor in which the donor has contributed assets to the Organization in exchange for a promise by the Organization to pay a fixed amount for a specified period of time to the donor or other designated beneficiaries. Assets received under charitable gift annuities are held as general assets of the Organization. However, state regulations require that certain percentages of outstanding annuity liabilities be maintained as minimum reserves for protection of the annuitants. Corresponding annuity liabilities are recognized at the present values of the estimated future payments to be made to the donors. Any differences between the assets and liabilities recognized are recorded as contributions without donor restrictions. Changes in the present values of the estimated future payments to be made to the donors that result from amortization of discounts or changes in actuarial assumptions are recognized in the statements of activities in net assets with donor restrictions. Upon termination of the agreements, the related assets and liabilities are closed, and any remaining balances are reclassified to net assets without donor restrictions.

#### Note 12 - Obligations Under Trust and Annuity Agreements (continued)

Obligations under trust and annuity agreements at June 30, consist of the following:

|   | 2022 |                |    | 2021           |  |  |
|---|------|----------------|----|----------------|--|--|
| Charitable gift annuities<br>Less current portion | \$   | 6,547<br>(607) | \$ | 6,894<br>(607) |  |  |
| Long-term portion                                 | \$   | 5,940          | \$ | 6,287          |  |  |

The net decrease in present values of these charitable gift annuities was \$453 and \$210, for the years ended June 30, 2022 and 2021, respectively.

Expected future annuity payments are as follows:

| 2023<br>2024<br>2025<br>2026<br>2027<br>Thereafter | \$<br>607<br>575<br>552<br>527<br>500<br>3,786 |
|--|--|
|  | \$<br>6,547                                    |

#### Note 13 - Net Assets with Donor Restrictions and Board Designated Net Assets

Net assets with donor restrictions at June 30, consist of the following:

|   | 2022 |           | <br>2021        |  |
|---|------|-----------|-----------------|--|
| Subject to expenditure for specified purpose    |      |           |                 |  |
| Operation of The Lehman Center                  | \$   | 1,439,289 | \$<br>1,243,944 |  |
| York Cares Code Blue Shelter                    |      | 89,931    | 119,600         |  |
| Family advocacy                                 |      | 64,424    | 36,112          |  |
| Subject to the passage of time                  |      |           |                 |  |
| Promises to give that are unavailable until due |      | 37,664    | 37,740          |  |
| Cash value of life insurance policy             |      | 21,005    | 20,206          |  |
| Endowments                                      |      |           |                 |  |
| Permanently restricted to endowment by donors   |      | 259,491   | 259,491         |  |
| Not subject to spending policy or appropriation |      |           |                 |  |
| Beneficial interests in perpetual trusts        |      | 689,306   | 834,288         |  |
|   |      |           |                 |  |
|   | \$   | 2,601,110 | \$<br>2,551,381 |  |

Board designated net assets, which are included in net assets without donor restrictions, consist of board designated endowment funds and agency accounts established with community foundations (Note 8) and are subject to appropriation and expenditure as the Board designates. At June 30, 2022 and 2021, total Board designated net assets were \$433,243 and \$498,283, respectively.

#### Note 14 - Fundraising Activities

The Organization conducts fundraising activities throughout the year to help support its program services. For the years ended June 30, 2022 and 2021, gross revenues and the related direct costs of special events and fundraising activities were as follows:

|  | 2022 |                     | 2021 |                     |
|--|------|---------------------|------|---------------------|
| Fundraising proceeds<br>Fundraising direct costs | \$   | 123,166<br>(24,099) | \$   | 142,383<br>(20,181) |
|  | \$   | 99,067              | \$   | 122,202             |

#### Note 15 - Retirement Plan

The Organization sponsors a defined-contribution retirement plan that is available for substantially all employees.

Participating employees may contribute a percentage of their compensation into the plan, subject to annual limits set by law. Employee contributions are matched by the Organization up to 3.00% of employees' eligible compensation.

Retirement plan expense for the years ended June 30, 2022 and 2021, was \$22,796 and \$20,148, respectively.

#### Note 16 - Concentrations and Credit Risk

The Organization receives a significant portion of its support under government grants from the U.S. Department of Health and Human Services; this support is passed through the Pennsylvania Department of Human Services, the County of York, and the Pennsylvania Medical Assistance Program. For the years ended June 30, 2022 and 2021, 33% and 27%, respectively, of non-investment and fundraising support and revenue was comprised of pass-through government grants.

#### **Financial Institutions**

At times, the Organization's cash balances with financial institutions may exceed Federal Deposit Insurance Corporation (FDIC) insured limits. The Organization has not experienced any losses and management believes the Organization has limited exposure to significant credit risk. Management regularly monitors the financial institutions and the Organization's cash balances to minimize potential risk.

#### Accounts Receivable

The Organization's accounts receivable consists of unsecured amounts due from program participants and funding sources, the abilities of which to pay are subject to changes in general economic conditions. The Organization performs on-going credit evaluations of its program participants and funding sources and generally does not require collateral. The Organization records an allowance, when necessary, for potential credit losses.

Notes to Financial Statements June 30, 2022 and 2021

#### **Note 17 - In-Kind Contributions**

In-kind contributions meeting the requirements for recognition in the statement of activities consist of the following for the years ended June 30:

|  | <br>2022      |    | 2021  |  |
|--|---------------|----|-------|--|
| Donated material gifts                 | \$<br>-       | \$ | 2,660 |  |
| Donated services<br>Donated securities | -             |    | 1,570 |  |
| Donaled securilles                     | <br>173,990   |    | 5,280 |  |
|  | \$<br>173,990 | \$ | 9,510 |  |

Donated material gifts recognized comprise various donations of supplies and gifts from the public to the Organization. These gifts were utilized in the operations of the Organization throughout the year. There are no associated donor restrictions related to donated material gifts. Donated material gifts are reported at the estimated fair value in the financial statements based on the value that would be received for selling similar products and services.

Donated services recognized comprise services performed for the maintenance of The Lehman Center. There are no associated donor restrictions related to donated services. Donated services are reported at the estimated fair value in the financial statements based on current rates for similar services.

Donated securities are valued at market value on the date contributed. There are no associated donor restrictions related to donated securities. Fair value was based on quoted market prices for the identical securities. It is the Organization's policy to sell donated securities immediately upon receipt.

#### Note 18 - Risks and Uncertainties

On January 30, 2020, the World Health Organization declared the coronavirus outbreak a "Public Health Emergency of International Concern" and on March 10, 2020, declared it to be a pandemic. The actions taken to mitigate it have had an impact and are expected to continue to have an adverse impact on the economy, financial markets, public support, and the geographical area in which the Organization operates. It is unknown how long these conditions will last and what the complete financial effect will be to the Organization. Additionally, it is reasonably possible that estimates made in the consolidated financial statements have been, or will be, materially and adversely impacted in the near term as a result of these conditions.

#### Note 19 - Reclassifications

Certain information in the 2021 financial statements and related footnotes contain reclassifications necessary to make that information comparable to information presented in the 2022 financial statements. These reclassifications had no effect on net assets and changes in net assets.

Notes to Financial Statements June 30, 2022 and 2021

#### Note 20 - Subsequent Events

The Organization has evaluated subsequent events through October 27, 2022. This date is the date the financial statements were available to be issues. The following material event subsequent to June 30, 2022 was noted:

In September 2022, the Organization received a \$423,710 bequest restricted for the Organization's Lehman Center.

No other material events subsequent to June 30, 2022 were noted.